

EDI 101:

5 SIGNS YOUR BUSINESS COULD BENEFIT FROM EDI



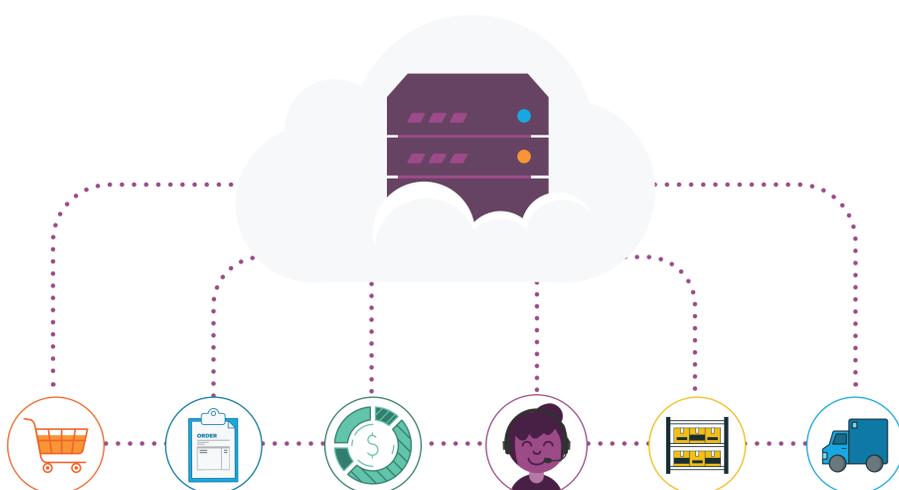
What is EDI?

EDI stands for: **Electronic Data Interchange**

EDI is both a system and processes that enable businesses to exchange documents and transactions electronically, standardized in the appropriate format required by all participating trading partners.

E.g. Retailers, grocers, vendors, distributors, manufacturers, 3PLs, etc

An EDI solution opens up communication directly with trading partners and connects multiple business systems, giving you a seamless, end-to-end solution.



EDI Benefits



Reduce or Eliminate

- ✓ Paper documents
- ✓ Manual data entry
- ✓ Improper transactions
- ✓ Stock outs or backorders
- ✓ Late deliveries and payments
- ✓ Organizational data silos
- ✓ Human errors
- ✓ Fraud



Improve

- ✓ Document accuracy
- ✓ Inventory visibility
- ✓ Supply chain agility
- ✓ Invoice reconciliation
- ✓ Order management processes
- ✓ Complex order fulfillment models
- ✓ Forecasts for future business
- ✓ Gain 100% compliance

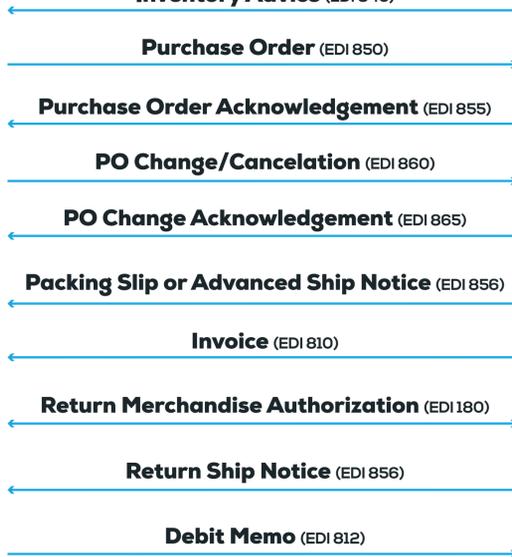


Connection Points

- ✓ ERPs
- ✓ Warehouse Management Systems
- ✓ CRMs
- ✓ Inventory Management Systems
- ✓ Order Management Systems
- ✓ Shipping Programs
- ✓ Transportation Management Systems

Retail EDI Documents

RETAILERS, GROCERS & DISTRIBUTORS



VENDORS, SUPPLIERS & 3PLS



5 Signs EDI could help your business

EDI can help improve operations if any of the following are true.

1

Trading partners are becoming restless or unhappy.

2

Costs of inaccuracies and returns are adding up.

3

Inventory surpluses and stock outs happen frequently.

4

Processes take too much time to flawlessly complete.

5

Resource limitations have been reached.

What are my EDI options?

A Comparison of EDI solutions.

Full-Service EDI

Trained staff takes care of all service needs

No required software

No required hardware

No required upgrades

Mapping managed by the EDI service provider

In-House or Managed Services

Staff training required

Requires software and upgrades

Requires hardware and upgrades

Create and maintain trading partner EDI maps

Ongoing organization support to maintain EDI capabilities

Discover how EDI with SPS Commerce can transform your business

SPS Commerce is the most trusted and reliable EDI provider in the industry, serving thousands of retailers, suppliers, grocers, distributors and others worldwide. Eliminate manual entry, improve orders processes, gain real-time tracking and more with EDI from SPS.

CONTACT SPS COMMERCE TODAY



SPS COMMERCE

INFINITE RETAIL POWER™



Headquartered in Minneapolis with offices around the world, SPS Commerce (NASDAQ: SPSC) powers over 350,000 trading partnerships between retailers, distributors, grocers, suppliers and 3PLs.