



SPS COMMERCE

INFINITE RETAIL POWER™

SUPPLIER ANALYTICS

Solution Description

ANALYTICS SERVICE

Overview

SPS Analytics is available in two separate set of features.

| Feature | SPS Analytics Select | SPS Analytics Plus |
|--|----------------------|--------------------|
| Infrastructure and Automated Data Normalization Process | Yes | Yes |
| Dashboards | Yes | Yes |
| • Prebuilt Dashboards | Yes | Yes |
| • Visibility Across All Trading Partners | | Yes |
| • Item Cross-Reference | | Yes |
| • Supplier Item Master / Location Master | | Yes |
| • Retailer Item Master / Location Master (where available) | Yes | Yes |
| • Ad-Hoc Reporting | Yes | Yes |
| • Multiple Formats | Yes | Yes |
| • Filters | Yes | Yes |
| • Drilldowns | Yes | Yes |
| • Multi-Device Compatible | Yes | Yes |
| • Exportable Data | Yes | Yes |
| • Alerts | Yes | Yes |
| • Email Reports | Yes | Yes |
| Data File Delivery | | Yes |
| Analytics Monitor | | Yes |
| Support and Training | Yes | Yes |

SPS Analytics Select

SPS Analytics Select gives suppliers insight into their performance at a specific retailer and can facilitate conversations with that retailer in buyer's meetings. All products and locations are described using attributes provided by the retailer.

SPS Analytics Plus

SPS Analytics Plus empowers suppliers to see their total business across multiple retailer trading partners. Data for their trading partners are collected each week, normalized, and made available either using web-based dashboards or by data files delivered for your back-office and BI systems in consistent formats that eliminate manual work by your business users. This bundle also includes all capabilities available in SPS Analytics Select.

Supplier Analytics Features

Infrastructure and Automated Data Normalization Process

Disparate data files from all Trading Partners for one Supplier are stored in a data warehouse and normalized into a common data set in order to provide insights or create a file that can be uploaded into a BI tool.

Dashboards

a. Pre-Built Dashboards

Designed by the SPS Retail Intelligence team – these dashboards provide the most important insights needed to make on-going business decisions.

b. Visibility Across All Trading Partners*

View your performance across all of your retailer trading partners to see your data in a consistent format and also compare performance.

c. Item Cross-Reference*

The mapping of each trading partner's SKUs to the supplier's unique item identifier.

d. Supplier Item Master / Location Master*

Enables the description of items and store locations using the supplier's provided hierarchy and descriptions.

e. Retailer Item Master / Location Master (where available)

Descriptions of your products and the retailers' store locations, as specified by the retailer.

f. Ad Hoc Reporting

Access our library of over 800 retail industry metrics and attributes to build specific reports and dashboards that describe your business.

g. Multiple Formats

Data can be viewed in a variety of formats including detailed tables, charts, and graphs.

h. Filters

Users can refine the data shown by selecting specific viewing criteria.

i. Drilldowns

Provide an additional layer of detail related to a specific data point.

j. Multi-Device Compatible

Ability to use a variety of devices to view including desktop, mobile and tablet.

k. Exportable Data

Data can be downloaded into a spreadsheet tool or PDF to create additional summaries or to share with others.

l. Alerts

Ability to outline rules to send a notification when specific criteria is met (e.g. low inventory).

m. Email Reports

Users can create an automated report distribution list to send regular updates to key team members.

Data File Delivery*

Normalized data files of your retailers' data files to be loaded into your back-office or BI systems.

Analytics Monitor*

Displays the status of data files coming from each trading partner to help the supplier understand where the files are in the process. Users can subscribe for email notifications of various data delivery events.

Support and Training

SPS team responsible for standing up the Analytics solution, supporting file processing, QA and trouble-shooting on an on-going basis. This includes a team of experts who provide training for both the Analytics Dashboards and Monitor tool.

*These features are only available with SPS Analytics Plus.

User Licenses and User Types

The Customer will receive an allocation of Power Users and Dashboard and Alerts Users. Additional users of each type are available for an additional monthly fee.

a. Power Users

This type of user has access to all the functionality of SPS Analytics and can create reports and dashboards and subscribe other users to any content.

b. Dashboard and Alerts Users

This type of user has access to all the pre-built or Customer specific dashboards and can receive email subscriptions and alerts that are configured by a Power User.

c. Administrators

These users are identified by the Customer and have access to create and manage user accounts within their company.

Customer shall ensure that all of its user login identification names are associated with active users of the Services, and, either independently or with the assistance of SPS, terminate access of inactive users.