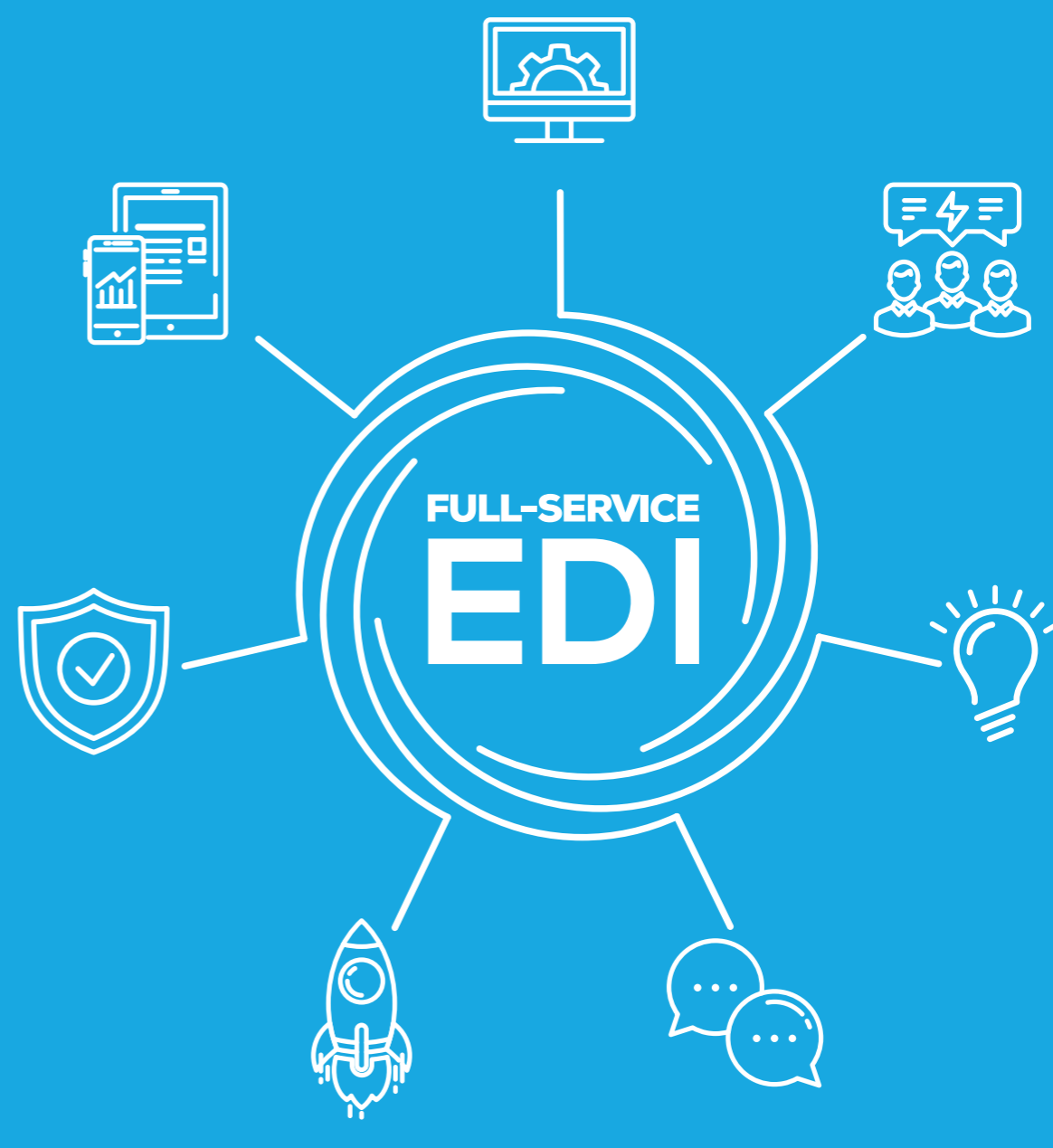


FULL-SERVICE EDI

SEVEN BUILDING BLOCKS OF FULL-SERVICE EDI

On the surface, many EDI solutions sound similar, but in practice, there are significant differences between providers. Here are some considerations that can help you in your EDI evaluation process.



The first step in selecting an EDI solution starts with asking yourself a fundamental question:

Is EDI a core competency of your business?

- Does EDI give your company a competitive advantage in the marketplace?
- Does EDI improve your product or service?
- Does your business want to focus on developing your EDI capabilities?



If the answer to these questions is "yes," **EDI is a core competency of your business.**

If the answer to these questions "no," **EDI is not a core competency of your business.**

The two types of EDI providers

If EDI is a core competency of your business, **managed EDI services** are a good option.

If EDI is not a core competency and you do not want to dedicate significant internal resources to managing your EDI solution on an ongoing basis, consider a **full-service solution**.

Managed EDI service

A managed EDI service is a cloud-based solution in which the provider is responsible for developing and maintaining the core technology, while your internal staff is responsible for the day-to-day customization, optimization and maintenance of the technology.

Full-service EDI

A full-service EDI solution is a cloud-based solution and associated staffing resources responsible for customizing, optimizing and operating the technology. In this model, the provider carries out a complete business function on your behalf.

The seven building blocks of a full-service EDI solution



Technology

EDI solutions offer a range of technical EDI capabilities that deliver core functionality and ensure uptime and reliability.



Trading Partner Expertise

A full-service EDI provider has expertise in the business processes and rules of your trading partners, and manages changes from trading partners on your behalf.



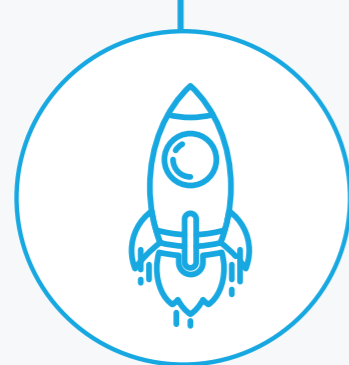
Design & Configuration

A full-service EDI provider designs and configures your solution to meet your business requirements and the requirements of your trading partners.



Trading Partner Communication

A full-service EDI provider communicates directly with your trading partners to manage connectivity, setup, requirements, updates and support efforts on your behalf.



EDI Testing & Launch

A full-service EDI provider manages testing of end-to-end data exchange with your trading partners and ensures live data flow with trading partners is successful.



Proactive Monitoring & Analysis

A full-service EDI provider proactively monitors your solution and manages errors, and recommends additional valuable features, solutions and partnerships.



Ongoing Resource Access

A full-service EDI provider offers ongoing access to real-time expert support and training resources to ensure continuous order fulfillment without disruption.

Your EDI success hinges on choosing the right provider.

Managing an EDI function can be complex and time-consuming. If EDI is not a core competency of your business, consider how a full-service provider can help offload the many operational and technical details of your EDI operations.

Download our white paper to learn more about how to evaluate EDI providers and choose the right solution for your business.

[DOWNLOAD THE WHITE PAPER](#)



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Headquartered in Minneapolis with offices around the world, SPS Commerce (NASDAQ: SPSC) powers over 350,000 trading partnerships between retailers, distributors, grocers, suppliers and 3PLs.

