

# SPS COMMERCE INTEGRATED FULFILLMENT METHODOLOGY

## Phase 1: Initiate

The initiate phase is the first phase of our approach. During this phase, knowledge from the initial sales engagement is transitioned to the implementation project team, a project kick-off occurs and executive alignment is established

## Phase 2: Design

The design phase is the most critical phase of the project. It is imperative that the key components: Network Zone, System Zone and Business Rules are discussed to determine the overall solution scope. This will be documented and shared via our solutions statement artifact and requires sign-off by your executive sponsor.



## Phase 3: Build

The build phase is where the rubber meets the road. The project work is conducted and deliverables created according to the project plan as specified in the solution statement.

## Phase 4: Test

The test phase is where gathered business requirements, created technical design, and systems maps are tested to ensure they meet the requirements set by you and SPS Commerce. The SPS consultant(s) will work directly with you to ensure they are able to import and export documents as expected.

## Phase 5: Build

Once the previously identified implementation phases are complete, a deployment date is selected to get the solution into production. At this time, you will experience “live” data flow between you and your trading partner(s).

## Phase 6: Success Management

Below is an overview of the milestones that occur within the success management phase of the SPS Commerce Integrated Fulfillment methodology. Success management is key for ensuring healthy relationships between you and SPS Commerce and you and your trading partners. As your business continues to grow, SPS Commerce will be a part of your change management process to help ensure continued success.