

SPS Commerce Services for Factories



The greatest challenges faced by factories today result from both their physical distance to where the order is initially received and/or the indirect relationship they have with the ultimate recipient of the products they manufacturer. The gap between where an order is received and where it is fulfilled is ripe for producing inaccurate, late or incomplete information for the factory.

This information gap is magnified when considering that factories operate in an environment of constant change. Orders, especially for private label goods, are continually modified during production or sometimes even after the order has been shipped. These changes are outside of the factory's control, but they are responsible for managing them. If not, chargebacks are incurred.

Factories need an easy and effective way to send and receive order information with their clients and their retail customers. Unfortunately remote locations and high IT expenses got in the way.

Today's B2B integration, or EDI, offers factories a cost-effective way to securely receive orders, order changes, and shipment instructions to more accurately manufacturer the desired goods and quantities, package the order as required, accurately label the containers, and send the ASN (Advance Ship Notice) to the retailer – thereby providing improved customer service and alerting the vendor that the shipment has departed and no additional changes can be incurred.

SPS Commerce's outsourced supply chain and EDI services eliminate the need for factories to have their own internal EDI system, including all hardware, software, and IT staff. Instead only an Internet connection is needed by the factory to be electronically connected with its customers using SPS' integrated or a web-based EDI solution.

We offer the following solutions for factories:

- **EDI Services** for visibility to supply chain transactions and direct participation in the order fulfillment cycle
- **Label Service** to prepare and label shipments exactly as specified by the retailer, including requirements for UCC-128 labels, branded packing slips, gift messaging and more.
- **Catalog Service** to synchronize product data with trading partners.