



May 18, 2011

Dear valued SPS Commerce customer,

This past year has been an exciting one at SPS Commerce. In addition to completing a successful initial public offering in 2010, we have continued to add new trading partners to our SPSCommerce.net platform and expand our relationships with existing customers. As a result, we recently achieved 41 consecutive quarters of growth.

Today I have more exciting news to share. We are accelerating our growth and industry leadership with the acquisition of Direct EDI, a provider of web-based EDI solutions. This acquisition strengthens SPS' position as one of the industry's largest and fastest growing providers of on-demand supply chain solutions.

Direct EDI is well-known in the industry for its leading-edge, yet easy-to-use EDI technology and strong commitment to its customers. We are very enthusiastic about welcoming Direct EDI's customers to our trading community.

To learn more details about the acquisition, please visit:

<http://www.spscommerce.com/about-us-overview/newsandevents/direct-edi-acquisition.html>

If you have further questions, please feel free to call 866-245-8100.

Best regards,

A handwritten signature in black ink that reads "Archie C. Black". The signature is fluid and cursive.

Archie C. Black

President & CEO
SPS Commerce